

Board Member
Menu of Activities

Please select at least one item from each course

(SELECT ALL!)

- Know and support the mission of the organization
- Make a financial commitment

Hors d'oeuvres/Appetizer

- Identify and cultivate those in my circle of friends/colleagues who would be interested in supporting our programs
- Attend at least two events
- Buy [something you sell]
- Represent the organization at public functions

Salad

- Invite my best prospects to be my guests at an event
- Volunteer for one shift at an outreach event
- Provide contact information for at least five people for donor relationship development
- Write an article for the newsletter about your commitment to the organization

Soup

- Help to steward relationships with prospects and donors through writing notes, calling, hosting events, etc.
- Make follow up calls to letters or visits
- Sell [something you sell]

Light Course

- Host a private cultivation or donor recognition gathering
- Make phone calls to appropriate officials when asked
- Generate and sign letters asking for appointments or gifts
- Request in-kind donations

Entrée/Main Course

- Work with staff to create and engage in specific strategies to present the case to my best prospects or those identified
- Lead or participate in requests to potential and renewing donors for investment in the organization
- Seek sponsorship for an event
- Contribute items to an event
- Become part of the speakers bureau

Dessert

- Wear your logo clothes or use other logoed items to increase overall awareness
- Attend other fundraising events and report back ideas
- Nominate people for the board